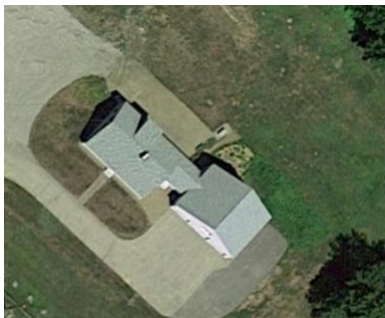




Ever since they moved into their New Hampshire home, Mr. and Mrs. Smith realized that their electric bill was constantly increasing. After driving around in their community, they kept noticing all of the **SOLAR NOW** signs. Now with solar in mind, they paid closer attention to find that their home, in fact, gets great sun exposure. Wanting to learn more, they looked into seeing how much electricity they were actually using. After looking at their Utility bill, they found that they used about 9,200 kWh/Year (or about \$153/Month). With this information, it is easy for them to determine how **SOLAR NOW** can work for them. *See Below;*



The **SOLARIZE CANTERBURY** Team was able to determine that the Smith's would need at least twenty-seven 315w Solar Panels to offset their electricity by 100%, due to their southern exposure,

$$27 \times 315w = 8.37 \text{ kW System}$$

Using the **SOLAR NOW** Price Chart, the Smiths can **NOW** determine their total system cost. *See Below;*

System Size (kW)	0 - 2.9 kW	3 – 4.9 kW	5- 7.9 kW	8 – 10.9 kW	11 – 15.9 kW	16 kW +
	Less than 10 Panels	10 – 15 Panels	16 – 25 Panels	26 – 34 Panels	35- 50 Panels	50 + Panels
PV Roof Mounted	Custom Quote	\$2.95/w	\$2.55/w	\$2.29/w	\$2.21/w	Custom Quote
PV Ground Mounted	Custom Quote	\$3.41/w	\$2.86/w	\$2.60/w	\$2.51/w	Custom Quote

How to determine the total system cost using the **SOLAR NOW** Price Chart. *See Below;*

$$(\text{kW System Size}) \times 1,000 = \text{System Size (W System Size (W))} \times \text{Price/Watt} = \text{Total System Cost}$$

$$8.37\text{kW} \times 1,000 = 8,370\text{W} \dots\dots\dots 8,370 \times \$2.29 = \underline{\$19,167.30} \text{ or (For \$0 Down) } \underline{\$131/\text{Month}}$$



SOLAR NOW is a program created by **603 Solar** to help provide communities the ability to offer their residents Solar at the best return on investment for a limited time. The program is designed to be so transparent that a homeowner can figure out their system cost and know what it will be as soon as the number of panels needed is determined. We strive to make sure that the best opportunity and experience is given to each and every homeowner. This way regardless if 10 or 100 people in the community decide to move forward with solar, everyone will receive their best opportunity.

Each system will start with being paired with specific equipment. Other equipment can be used but the cost chart below is based on using the following...

- Hanwha Q-Cell 315w ALL BLACK panels
- Enphase IQ 7+ Microinverters
- MyEnlighten Remote System Monitoring
- Snap N Rack Racking
- Nuance Osprey Racking (Ground Mounts)

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PV Ground Mounted	Custom Quote	\$3.41/w	\$2.86/w	\$2.60/w	\$2.51/w	Custom Quote

Adders:

- Hanwha Q-Cell 325w \$ 0.02/w
- LG 335w \$ 0.17/w
- LG 365w Neon R \$ 0.23/w
- Trenching (100 ft Included) \$ 10/foot
- Additional Arrays \$ 250/Array
- Meter Upgrade \$ 400
- 200 Amp Panel Upgrade \$ 2,100
- 100 Amp Panel Upgrade \$ 1,500
- 100 Amp Sub Panel \$ 800
- Utility Transformer Upgrade \$500-3,000
 - o TBD by Utility, 603 Solar splits cost with the homeowner
- Home Storage (Batteries)
 - o Custom Quoted